

## National Intercollegiate Lacrosse Officials Assoc., Inc.

## Profit &amp; Loss

July 2017 through June 2018

	Jul '17 - Jun 18
Ordinary Income/Expense	
Income	
Direct Public Support	4,500.00
Initiation Fees	6,000.00
MCLA NAA Reimbursement	3,500.00
MCLA Observation Monies	750.00
Observation & Development	26,100.00
Program Income	
Membership Dues	82,075.00
Total Program Income	82,075.00
Promotional Income	1,000.00
Try Out Fees	9,787.00
Total Income	133,712.00
Expense	
Annual Meeting & Clinic	19,308.35
Assigning System	3,245.00
Awards	613.00
Bank Service Charges	9.95
Contract Services	
Legal Fees	7,440.00
Total Contract Services	7,440.00
Credit Card Processing Fees	3,050.44
D1 Observations	15,090.75
D3 Observations	2,050.00
Executive Directors Fee	20,000.00
Final Four Tailgate	2,500.00
Honorariums	254.50
In Memory Gifts	700.00
MCLA Assigner Fee	3,400.00
MCLA Observations	4,910.11
Miller Observations	5,600.00
NAA Management Fee	3,500.00
NE 10 Observations	550.00
Operations	
Postage, Mailing Service	273.01
Supplies	216.75
Total Operations	489.76
Other Types of Expenses	
Insurance - Liability, D and O	1,325.00
Total Other Types of Expenses	1,325.00
Patches	546.85
Training Director Stipend	10,000.00
Training Expenses	1,000.00
Travel and Meetings	
Conference, Convention, Meet...	3,353.09
Travel	585.63
Travel and Meetings - Other	328.50
Total Travel and Meetings	4,267.22
Tryout Expenses	8,558.15
Website	11,291.47
Total Expense	129,700.55
Net Ordinary Income	4,011.45
Net Income	4,011.45

National Intercollegiate Lacrosse Officials Assoc., Inc.  
**Balance Sheet**  
As of June 30, 2018

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	<u>Jun 30, 18</u>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Cash Checking - Bank of America	120,223.56
Total Checking/Savings	<u>120,223.56</u>
Other Current Assets	
Observation Monies Receivable	3,500.00
Prepaid Membership Dues	<u>-72.52</u>
Total Other Current Assets	<u>3,427.48</u>
Total Current Assets	<u>123,651.04</u>
<b>TOTAL ASSETS</b>	<b><u>123,651.04</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
Fund Balance	119,639.59
Net Income	<u>4,011.45</u>
Total Equity	<u>123,651.04</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>123,651.04</u></b>

NILOA, INC. BUDGET 7/1/2018 - 6/30/2019

REVENUES			
MEMBERSHIP DUES (1100 @ \$75)	82500		
NEW OFFICIALS INITIATION DUES (50 @ \$100)	5000		
LATE FEES (100 @ \$20)	2000		
OBSERVER PROGRAM CONTRIBUTIONS	25000		
DISTRICT TRYOUT FEES	6000		
MCLA OBSERVER PROGRAM CONTRIBUTION	750		
WEBSITE ADVERTISING REVENUE	1000		
MISCELLANEOUS CHARITABLE CONTRIBUTIONS	3500		
MCLA NAA REIMBURSEMENT	3500		
NCAA MEETING & OBSERVATION REIMBURSEMENT	5000		
MCLA NAA REIMBURSEMENT	3500		
INSIDE LACROSSE TRAINING REIMBURSEMENT	3500		
<b>TOTAL REVENUES</b>	<b>141250</b>		
EXPENSES			
DIVISION 1 OBSERVATIONS	18000	WITH POSSIBLE \$3,000 FROM NCAA	
DIVISION 2 & 3 OBSERVATIONS	10000	WITH POSSIBLE \$2,000 FROM NCAA	
MCLA OBSERVATIONS	8000		
ZEBRA WEB SYSTEM	3250		
FINAL FOUR TAILGATE	2500		
NILOA EXECUTIVE DIRECTOR	17500		
NILOA DIRECTOR OF TRAINING	10000		
NILOA WEBSITE	3200		
MCLA NAA STIPEND	3500		
NILOA AWARDS	1000		
D&O INSURANCE	1400		
MCLA OBSERVATION MANAGEMENT FEE	800		
NILOA OBSERVATION DIRECTOR FEE	5000		
NILOA ANNUAL BOARD MEETING	15000		
MISCELLANEOUS BOARD TRAVEL	3000		
NILOA MEMBER GIFT REIMBURSEMENT (2" SHIRT)	7000		
TRAINING EXPENSES	25000		
TRAINING AND DEVELOPMENT EVENT COORDINATOR FEE	5000		
CHARITIES/ IN MEMORIAM	1000		
LEGAL FEES	4000		
STRIPE PROCESSING CHARGES AND BANK SERVICE CHARGES	3000		
<b>TOTAL EXPENSES</b>	<b>147150</b>		
<b>NET INCOME/(LOSS)</b>	<b>-5900</b>		